ABSTRACT

This project presents the analysis, design of sales operating system by using mobile computing system. The project has increased the efficiency in several aspects such as reducing sales processing time and reducing paper work. The main objective of the system is to provide speed, accuracy, consistency and convenience to salesperson and customers.

The resulting system is able to assist salesperson in providing fast, reliable and accurate information to the customers. The sales processing time is greatly reduced on average of 1 hour per day per operational staff. Though this project is moderately successful, further research is necessary. To become a real world business application, the system which is able to communicate with other existing systems by real time communication is to be studied.