

## ABSTRACT

Due to the rapid business expansion and strong competition, a company needs to have more accurate and faster information. This project is developed from the manual and standalone system to be network-computerized system, which provides data consistency and is less time consuming. It improves the current system's functions.

Nosyuzando Industries is a large dealer, the middleman between manufacturer and small dealers. It distributes Japanese martial art equipments such as Shinken, Iaito, Hakama and so on.

There are many purchase orders and customer orders each month. The new system functions involve generating general information, issuing documents, and summary reports. In addition, forecasting sales volume helps management make more precise decision.

The Sales Control System for Nosyuzando Industries is based on network and multi-user technology. The proposed system needs less time to create summary report and more accuracy. The company can obviously find that this system will give not only tangible benefit such as expansion capability of staff, fast and correct useful information, reduction of redundant routine work, but also intangible benefits such as reduction of volume of paper produced and handled, and reduction of staff cost.