

## ABSTRACT

The purpose of this project is to analyze in how Extranets are used in supply chain management. This project studies an Extranet use in the supply chain by using Cisco System and Dell Computer Corporation to be the case studies, to show its advantages, its disadvantages and cross analysis in comparing between the case studies. This project is based on both traditional supply chain management and more recent literature.

It seems as if this Extranet differs to some extent from what the literature suggests, probably partly because of the already established relationship between the trading in the system than their clients. The Extranet discussion seems, however, to be successful since many positive views were brought to surface, but with relatively few negative aspects. This project is a qualitative research based on case studies and interviews.