

ABSTRACT

Nowadays the computer has been widely used in every field of the jobs. And it can help the people to increase the efficiency and effectiveness. It can process the job in the shorter time with more accurate. Therefore the computerized system to increase the competitive advantages against their rivals.

IRA Company face many problem in the sales management such as, delays in meeting customer orders, an abundance of paperwork, some inconsistent or repetitions, difficulties in querying existing data, and lack of controlling in inventory.

The project can developed to improve existing system operation at Sale Department and Accounting Department. The emphasis is on computerization as to provide the right information at the right time. Several reports can also be generated as output of integrated data for planner and management to use as tool in planning, forecasting and decision making.