

ABSTRACT

This project shows the way the sales department works in the firm. At present, the working process in this department is the manual system. To serve the expanding business in the near future, the firm should switch to the computerized system.

This project contains all phases of system analysis and design. First, users' information requirements are collected. Then the proposed system is set up to meet users' requirements and to solve the problem occurred in the existing system. It includes the new organization chart, the context diagram depicting the net input to the system and the net output from the system to their destination and shared database, DFD diagram and input and output design. Cost and Benefit Analysis showing the comparison between the existing and the proposed system is also provided in this project. Finally, the implementation procedures, the last phase of system analysis and design, is discussed.