ABSTRACT

This project presents the study of Sales Department, Marketing Department, Finance and Accounting Department, and Warehouse Department in a company. The present operation of the company is a manual system and Local Area Network (LAN). The main objective of the project is to implement the Intranet System for Sales Management by using Lotus Notes that can coordinate and communicate within the company and with the customers. In this way, this project will focus on the Sales Department that is the heart of the company in making the gross benefit and enhance the effectiveness and the efficiency in the competitive market. .

This project is a new development of the Intranet System for Tanawat Information System Co, Ltd that will be the basic in the long run of the business. The project will cover all phases of system analysis and designs starting from gathering information requirements form the users. An existing system is studied and analyzed as well as the proposed system is designed to solve existing problems. New organization chart, Context Diagram and Data Flow Diagrams are also shown in this project.

The functions of the system are designed to be user friendly and utilities of the operating system make comfortable to the users. Furthermore, the economic cost comparison between the existing and the proposed systems are presented, and the implementation procedures are discussed.